

# FAYETTEVILLE REGIONAL AIRPORT COMMISSION MEETING HAMILTON CONFERENCE ROOM Tuesday, January 31, 2023

Tuesday, January 31, 2023 2:00 P.M.

#### **ATTENDANCE**

Mr. Mark Lynch, Mrs. Sandy Ammons, Mrs. Kim Medley, Dr. Robert Hambly

#### ABSENT

Mr. Jay Wyatt, Mrs. Judy Dawkins, Mr. Naynesh Mehta, Mr. Robert Van Geons, Mr. Randy Fiveash

## **OTHERS**

Dr. Toney Coleman, Airport Director

Mr. Deontae Watson, Deputy Airport Director

Ms. Kelly Olivera, Assistant City Manager

Ms. Patricia Campbell, Sr. Administrative Assistant

Mr. Deno Hondros, City Council Member

Ms. Tosha Szabo, Signature Flight Support Services

Ms. Monique Hamilton, Signature Flight Services

Ms. Brandy Bishop, COF Real Estate

Mr. Paul Allen, Assistant City Attorney

Chairperson Lynch called the meeting to order at 2:05 P.M.

## ITEM 1: Consider Approval of the Agenda

Chairperson Lynch asked for a motion to approve the agenda.

Mrs. Ammons made a motion to approve the agenda.

Mrs. Melody seconded the motion.

**ACTION:** The motion was carried unanimously.

# ITEM 2: Consider approval of the minutes of the meeting held November 29, 2022

Chairperson Lynch asked for a motion to approve the meeting.

Mrs. Ammons made a motion to approve the agenda.

Mrs. Melody seconded the motion.

**ACTION:** The motion was carried unanimously.

## **ITEM 3: Management Report**

**Enplanements.** Total enplanements for all carriers as of December 2022 were 12,799. This indicates a 22.5% decrease compared to December of last year and an 13.9% decrease year to date. Total deplanements were 12,273. This is a total of 25,072 passengers in and out of FAY last month.

Average load factor (LF) target is 80%. American LF from 85.6% in December 2022 to 85.3% in December 2022. American's passenger count is down 15.8% compared to December 2021.

Delta LF from 79.3% in December 2022 to 88% in December 2022. Delta passenger count is down 10% compared to December 2021.

Ridership Averages as of December 2022: Business Travel is at 28.96%, Personal Travel at 48.19%, Military Travel at 20.61%, and "Other" at 2.25%.

Rental Car Revenue in December 2022 was up 5.40% as compared to December 2021. This is a 0.19% decrease calendar year to date.

Parking Lot revenues was at 14% decrease in December 2022 compared to December 2021 with a 1.5% increase calendar YTD.

American operating 10 flights per day, 5 in and 5 out. Delta is operating 4 flights per day, 2 in and 2 out. Also, charters continue.

Total surveys completed for the month of December 2022 were 5,529.

Dr. Coleman presented the Economic Impact of our Airport. This is a report from the NCDOT Aviation Department.

Dr. Coleman announced our Custodian Supervisor, Maronica Hill graduated with her Associate's Degree in Criminal Justice from Liberty University and will be continuing to her Bachelors. He congratulated Mr. Deontae Watson for being named 40 under 40 in the Airport Business magazine.

Dr. Coleman showed slides of Snowball Express and the Airport Employee Christmas get together. He also showed pictures of the Terminal Phase II Ribbon Cutting.

Dr. Coleman updated the Commission on the new 8-unit T-hangar project. He also stated DHS announced the REAL ID requirement has been pushed back to May 7, 2025. We are trying to get a DMV station here.

### ITEM 4: Commission Member Concerns

Mrs. Ammons asked about the possibility of TSA having a global access application station at FAY. Dr. Coleman will investigate the possibility. She thanked Mr. Watson for the press release on the art in the rotunda. She also stated when the new Marketing Specialist starts, she would like to get with them to announce the Color Run at FTCC and have that on the video board in the baggage area.

Mrs. Melody stated she would like more flights with American. Dr. Coleman said he is attending Jump Start, again, and is always talking with Airlines.

Chairman Lynch stated the fare parody needs to be marketed. Dr. Coleman stated the Marketing Specialist will be starting soon. He acknowledged Council Member Hondros and thanked him for attending the meeting.

ITEM 5: The next regularly scheduled meeting of the Airport Commission will be Tuesday, February 28, 2023 at 2:00 P.M. in the Hamilton Conference Room.

Chairperson Lynch asked for a motion to approve the next regularly scheduled Airport Commission meeting and to adjourn the meeting.

Mrs. Medley made the motion to cancel the next regularly scheduled Commission meeting and adjourn.

Dr. Hambly seconded the motion.

**ACTION:** The motion was carried unanimously. The next regularly scheduled Airport Commission Meeting will be February 28, 2023 at 2:00.

The meeting was adjourned at 2:40 P.M.

Sandy Ammons, Secretary

Transcribed: PAC 02/06/2023