



**FAYETTEVILLE REGIONAL AIRPORT
AIRPORT COMMISSION MEETING
FIRST FLOOR CONFERENCE ROOM & ZOOM
Tuesday, October 26, 2021
2:00 P.M.**

ATTENDANCE

Mr. Mark Lynch, Mr. Vic Carnevale (ZOOM), Mrs. Sandy Ammons (ZOOM), Mrs. Judy Dawkins (ZOOM), Mr. Daniel Travieso (ZOOM), Mrs. Kim Medley, Dr. Wilson Lacy, (ZOOM), Mr. Robert Van Geons

ABSENT

Mr. Naynesh Mehta, Mr. Randy Fiveash

OTHERS

Dr. Toney Coleman, Airport Director
Mr. Deontae Watson, Deputy Airport Director
Ms. Patricia Campbell, Sr. Administrative Assistant
Ms. Allison Rogers, Marketing Specialist
Dr. Telly Whitfield, Assistant City Manager
Mr. Andrew Connell, RS&H Resident Inspector (ZOOM)

Chairperson Lynch called the meeting to order at 2:00 P.M.

ITEM 1: Consider Approval of the Agenda

Chairperson Lynch asked for a motion to approve the agenda.

Mr. Carnevale made a motion to approve the agenda.

Mrs. Dawkins seconded the motion.

ACTION: The motion was carried unanimously.

ITEM 2: Consider Approval of the Minutes of the Meeting held September 28, 2021

Chairperson Lynch asked for a motion to approve the minutes.

Mr. Carnevale made a motion to approve the minutes.

Mr. Travieso seconded the motion.

ACTION: The motion was carried unanimously.

ITEM 3: Management Report

Enplanements. Total enplanements for all carriers as of September 2021 were 16,919. This indicates a 69% increase compared to September of last year and a 64% increase year to date. Total deplanements were 16,820. This is a total of 33,739 passengers in and out of FAY last month.

Average load factor (LF) target is 80%. American LF from 78.5% in August 2021 to 85.5% in September 2021. American's passenger count is up 86.4% compared to September 2020. Delta LF remained at 70.5% in September 2021. Delta passenger count is up 41.6% compared to September 2020.

September Business Travel is at 24.24%, Personal Travel is at 50.18% and Military Travel is at 23.63% which leaves "other" at 1.75%.

Rental Car Revenue in September 2021 was up 15.6% as compared to August 2020. This is a 50.83% increase year to date.

Parking Lot revenues up 33.3% in September compared to September 2020 with a 57.2% increase year to date.

The Airport continues to operate in the black for the 29th consecutive year.

New NCDOT DOA Airport Improvement and Debt Service Allocation in the amount of \$2,123,000. This will be used for Terminal Renovations Phase II, 8-unit T-hangar and General Aviation Hangar development.

Our current Capital Improvement Program (AIP) consists of Terminal Renovations Phase II, South GA Area Electrical upgrade, Runway and Apron Crack Sealing, Airport Paid Parking Access Control System and 8-unit T-hangar Construction.

Future AIP for 2022 will be Airport Art, Airport Terminal Renovations – Data Infrastructure. In 2023, Perimeter Road Paving and Fencing Replacement. In 2025, Taxiway "F" Pavement and Lighting Rehabilitation and 2025-26 our Consolidated Rental Car Facility.

American operating fourteen flights per day, 7 in and 7 out and Delta is operating 4 flights per day, 2 in and 2 out.

Pope Army Airfield re-opened October 14, 2021.

Ms. Allison Rogers reported for the month of September:
\$1,397 spent delivering 62,374 impressions and 496 clicks
Good ad report for September:
\$1,336 spent delivering 11,096 impressions, 1,314 clicks and 140 conversions

Website analytics for September:
25,019 page views with 7,819 being new users

Customer Satisfaction rating average is 92%.

Auto parking facilities **88% (construction impact)**

Bathrooms 96%

Waiting areas 93%

Airport signage **89% (construction impact)**

Wi-Fi 96%

Baggage carts 92%

Receipt of checked bags 91%

New REEF Parking Revenue Control System install is Monday November 1, 2021.

New 8 unit T-hangar bid received and being processed.

NCDOT work plan continues. Thirty day wait before marking of Runway 4/22.

FAA conducted a major boring project last month. Now in the process of pulling cables from the radar site vicinity Fire Training Facility back to the FAA Control Tower.

New Electronic Vertical Takeoff and Landing (eVTOL) Aircraft may be entering our airspace. Dr. Coleman showed a news video from Squawk Alley.

Airport staff expressed their support of breast cancer awareness month through Messages of Hope. Staff wrote words of encouragement to the fighters and survivors of breast cancer.

Mr. Andrew Connell provided a PowerPoint presentation to update on the Terminal Renovations.

ITEM 4: Commission Members Concerns

Mr. Travieso asked how enplanements compared to 2019. Dr. Coleman stated FAY was up pre-pandemic numbers in June and July and September and October are a little under.

Mr. Van Geons asked about the second lane at the TSA checkpoint. Dr. Coleman said there have been discussions with Andrew Smalls, TSA, in which he stated when ridership is up and there is funding, TSA will support it. Mr. Van Geons stated there is a big push for legislative to recognize that aviation generates a lot of money and that money should stay on Airport. He is still in conversations with PWC for sewer for the opposite side of the Airfield.

ITEM 5: The next regularly scheduled meeting of the Airport Commission will be Tuesday, November 30, 2021 at 2:00 P.M. This will be in the First Floor Conference Room and by ZOOM.

Chairperson Lynch asked for a motion to approve the next regularly scheduled Airport Commission meeting and to adjourn the meeting.

Mrs. Ammons made the motion to approve the next regularly scheduled Commission meeting.

Mrs. Dawkins seconded the motion.

ACTION: The motion was carried unanimously.

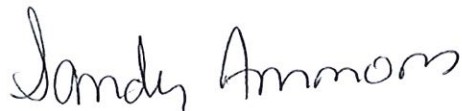
Chairperson Lynch asked for a motion to adjourn the Airport Commission meeting.

Mrs. Ammons made a motion to adjourn the meeting.

Mrs. Medley seconded the motion.

ACTION: The motion was carried unanimously.

The meeting was adjourned at 2:40 P.M.

A handwritten signature in cursive script that reads "Sandy Ammons".

Sandy Ammons

Transcribed: PAC 11/08/2021