



**FAYETTEVILLE REGIONAL AIRPORT  
AIRPORT COMMISSION MEETING  
FIRST FLOOR CONFERENCE ROOM & ZOOM  
Tuesday, July 27, 2021  
2:00 P.M.**

**ATTENDANCE**

Mr. Vic Carnevale, Mrs. Sandy Ammons, Mrs. Judy Dawkins, Mrs. Kim Medley, Dr. Wilson Lacy, (ZOOM),

**ABSENT**

Mr. Mark Lynch, Mr. Naynesh Mehta, Mr. Daniel Travieso, Mr. Robert Van Geons, FACVB – vacant

**OTHERS**

Dr. Toney Coleman, Airport Director  
Mr. Deontae Watson, Deputy Airport Director  
Ms. Patricia Campbell, Sr. Administrative Assistant  
Ms. Allison Rogers, Marketing Specialist  
Ms. Kecia Parker, City Real Estate  
Mr. Paul Allen, Assistant City Attorney  
Mr. Andrew Connell, RS&H Resident Inspector  
Mr. Greg Davis, All American Aviation

Vice Chairperson Carnevale called the meeting to order at 2:06 P.M.

**ITEM 1: Consider Approval of the Revised Agenda**

Vice Chairperson Carnevale asked for a motion to approve the agenda.

Mrs. Ammons made a motion to approve the agenda.

Mrs. Dawkins seconded the motion.

**ACTION:** The motion was carried unanimously.

**ITEM 2: Consider Approval of the Minutes of the Meeting held June 29, 2021**

Vice Chairperson Carnevale asked for a motion to approve the minutes.

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Mrs. Medley made a motion to approve the minutes.

Mrs. Ammons seconded the motion.

**ACTION:** The motion was carried unanimously.

**ITEM 3: Consider recommendation for approval of Tailwind Concession Agreement**

Dr. Coleman stated per the City Manager, the Airport Commission is to recommend approval for leases, not approve leases. This is the lease for Tailwind and has been reviewed by City Legal and Real Estate and Dr. Coleman recommends the Airport Commission approval for the City Manager to approve the Tailwind lease.

Vice Chairperson Carnevale asked for a motion to recommend approval of the Concession Agreement with Tailwind.

Mrs. Dawkins made a motion to recommend approval of the Concession Agreement.

Mrs. Medley seconded the motion.

**ACTION:** The motion was carried unanimously.

**ITEM 4: Consider the approval of lease agreement for Mr. and Mrs. Jack Granger**

Vice Chairperson Carnevale asked for a motion to recommend approval of the lease agreement with Mr. and Mrs. Jack Granger.

Mrs. Medley made a motion to approve the lease agreement.

Mrs. Ammons seconded the motion.

**ACTION:** The motion was carried unanimously.

**ITEM 5: Management Report**

**Enplanements.** Total enplanements for all carriers as of June 2021 were 18,805. This indicates a 227.6% increase compared to June of last year and a 52.7% increase year to date.

Average load factor (LF) target is 80%. American LF from 82.4% in May to 84.7%. Passenger count up 275% compared to June 2020. Delta LF from 63.5% in April to 61%. Effective May 2021, Delta is using 100% of available seats. Passenger count up 161.4% compared to June 2020.

June business travel is at 24.7%, personal travel is at 56% and Military travel is at 17.5% which leaves "other" at 1.8%.



Rental Car Revenue in June 2021 was up 132.6% as compared to June 2020. Up 19.6% year-to-date.

American operating seven flights per day, 7 in and 7 out and Delta operating 4 flights per day, 4 in and 4 out.

Hangar development (Bi-fold doors 48 ft. x 14 ft.) project starting. Documents sent to WK Dickson for bidding.

Slope failure repairs continue.

FAA boring under runways and taxiways is complete.

NCDOT runway rehab has begun.

A meeting was held with Jeff Abarbanell, Jason Davis, Michael Vinay, Deontae Watson and Toney Coleman reference Flying Club proposal.

FAA issued American Rescue Plan Grant (ARPA) to Fayetteville Airport as part of \$8 billion in grants to aid airports in recovery post COVID. \$2.9M to offset operational expenses and \$185K for concession relief.

Ms. Allison Rogers reported that for the month of June, Facebook Advertising resulted in 388,889 impressions, a 23% increase over the previous month. Of those impressions 2,015 people clicked on the ad, a 15% increase on interaction. Google Analytics report shows a 116% increase in the amount of page views compared to June of last year, with a total of 28,587 for the month. Of those, 9177 were new users to the website and the average session duration was 1 minute 44 seconds. The national average of users staying on a website is 30 seconds so we are well exceeding this goal.

Mr. Andrew Connell provided a PowerPoint presentation to update on the Terminal Renovations. (See attached)

#### **ITEM 6: Commission Members Concerns**

Mrs. Ammons stated there was to be a Cyber Security/Defense Trade show at FTCC. It is free and open to the public. She will forward the information to Dr. Coleman. She asked about the status of rental cars. She heard they were hard to obtain. Dr. Coleman said there was a nationwide shortage, but it is not as bad in Fayetteville as in other states. Mrs. Ammons also commented that while sitting in the doctor's office, she really liked the Fayetteville Airport ads running on television.

Mrs. Dawkins brought another article about the Airport from the Fayetteville Business Journal. She asked Dr. Coleman and Ms. Rogers if they would be willing to speak to the Snyder Church Senior Group. Dr. Coleman said they would be happy to and to send the dated to Ms. Campbell.

Mrs. Medley asked if something could be done about the announcements made by the Airlines in the new concourse. She said the agent speaks into the microphone, whatever is said is recorded

and played back. She really thinks there is a better way for announcement so be made. Mr. Andrew Connell said he would look into that issue and report back.

**ITEM 7:** The next regularly scheduled meeting of the Airport Commission will be Tuesday, August 31, 2021 at 2:00 P.M. This will be in the First Floor Conference Room and by ZOOM.

Vice Chairperson Carnevale asked for a motion to approve the next regularly scheduled Airport Commission meeting and to adjourn the meeting.

Mrs. Dawkins made the motion to approve the next regularly scheduled Commission meeting and adjourn the meeting.

Mrs. Ammons seconded the motion.

**ACTION:** The motion was carried unanimously.

The meeting was adjourned at 2:47 P.M.

A handwritten signature in cursive script that reads "Sandy Ammons".

Sandy Ammons

Transcribed: PAC 08/17/2021